

**THE CHARTERED INSTITUTE OF ARBITRATORS (SINGAPORE)**  
is pleased to present a talk on  
**“Accelerated Receipt, A ‘Risky’ Business”**  
by **Iain Potter**

***Date: 4 October 2017, Wednesday***

***Time: 5pm – 7pm***

***Venue: Hogan Lovells Lee & Lee  
50 Collyer Quay #10-01 OUE Bayfront  
Singapore 049321***

### **ABOUT THE TALK**

Many disputes involve claims for losses which have occurred, or are expected to occur, at a point in time far removed from the date on which the cause of action arose or on which the hearing takes place. It is widely accepted that in these cases an adjustment may be made to reflect the benefit that the claimant will receive through the accelerated receipt of their relief.

In practice, differing approaches are often taken to the calculation of these losses and disagreements between experts are common. This talk will include a recap of the fundamental and less contentious aspects of applying discounts for accelerated receipt and explore some of the disputed aspects, including:

- What discount rates other than WACC might be applied and why;
- A comparison of the ex ante and ex post approaches to loss quantification; and
- How issues arising in cases from *Bwllfa* to *Bunge v Nidera* can impact on the work of financial experts and affect the instructions they require from counsel.

### **WHO SHOULD ATTEND**

Lawyers, counsel, expert witnesses and arbitrators.

### **OUR DISTINGUISHED SPEAKER**



Iain Potter is a Chartered Accountant based in MDD’s Singapore office, specialising in litigation support and expert witness assignments, in particular those involving business valuations or complex loss of profits claims. He is a Fellow of the Institute of Chartered Accountants in England and Wales, a member of the Institute of Singapore Chartered Accountants and a Fellow of the Chartered Institute of Securities and Investments.

Iain has given oral testimony in proceedings in the UK, Singapore and Thailand and has been appointed as an expert in a number of cases in other jurisdictions including Malaysia, Australia and Austria (in proceedings commenced under UNCLOS).

## REGISTRATION FORM

### THE CHARTERED INSTITUTE OF ARBITRATORS (SINGAPORE)

#### “Accelerated Receipt, A ‘Risky’ Business”

by **Iain Potter**

Date: Wednesday, 4 October 2017 • Time: 5pm-7pm

Venue: Hogan Lovells Lee & Lee, 50 Collyer Quay #10-01 OUE Bayfront, Singapore 049321

#### PARTICIPANT INFORMATION

Title (Mr/Dr/Mrs/etc): \_\_\_\_\_

Family name: \_\_\_\_\_

Tel/HP: \_\_\_\_\_

Company: \_\_\_\_\_

First/given name: \_\_\_\_\_

Email: \_\_\_\_\_

Designation: \_\_\_\_\_

I am a member of CI Arb; Membership No.: \_\_\_\_\_

I am a member of Reciprocal Organisation: \_\_\_\_\_; Membership No.: \_\_\_\_\_

None of the above but I would like to attend as a member of the public

Claiming CPD Points:  Yes. AAS No (eg: 888/2008): \_\_\_\_\_

No

#### SILE ACCREDITED CPD ACTIVITY

**1 Public CPD Point**

**Practice Area: Alternative Dispute Resolution**

**Training Level: General**

#### SILE Attendance Policy

Participants who wish to claim CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. This includes arriving punctually, not leaving the activity before it has ended, and signing in on arrival and signing out at the conclusion of the activity in the manner required by the organiser. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points for attending the activity. Please refer to <http://www.sileCPDcentre.sg> for more information.

#### METHOD OF PAYMENT

Registration Fee: Complimentary for CI Arb members

\$25.00 for Members of Reciprocal Organisations

\$45.00 for members of the public

Cheque No. \_\_\_\_\_ enclosed.

All cheques are to be made payable to: **The Chartered Institute of Arbitrators (Singapore) Limited.**

#### SUBMISSION OF REGISTRATION FORM

Kindly mail your registration form and cheque to: “The Chartered Institute of Arbitrators (Singapore) Limited, c/o 1003 Bukit Merah Central, #02-10 Inno. Centre, Singapore 159836”.

The closing date for registration is **13 September 2017**. (Spaces are limited and registrations are on a first-come-first-served basis). The organizers reserve the right not to accept registrations and to cancel or alter the date and details of the event.

For registration or enquiries, please email [secretariat@ciarb.org.sg](mailto:secretariat@ciarb.org.sg).

The Chartered Institute of Arbitrators (CI Arb) is the world's leading professional membership body for arbitration and alternative dispute resolution (ADR). CI Arb promotes the use of ADR internationally through 15,000 professionally qualified members in over 133 countries.

**The Chartered Institute of Arbitrators (Singapore)**

Tel: (65) 6278 2538 | DID: 6377 6617 | Email: [secretariat@ciarb.org.sg](mailto:secretariat@ciarb.org.sg) | Website: [www.ciarb.org.sg](http://www.ciarb.org.sg)